

CARRIER	New applications with all UW or final requirement		Last settling requirement for issued cases pending settlement		Compensation
	Life	Investments	Life	Investments	
Canada Life	December 15, 2017	December 15, 2017 - Deadline to convert in 2017 from RRSP/ LIRA/ LRSP to RIF/ LIF/ LRIF	December 27, 2017	December 15, 2017 - Deadline to convert in 2017 from RRSP/ LIRA/ LRSP to RIF/ LIF/ LRIF	<ul style="list-style-type: none"> Second Last Pay Period of 2017 - December 17 - 23 (Transmission date December 27) Last Pay Period of 2017 - December 24 - 31 (Transmission date on January 2) First Pay Period of 2018 - January 1 - 6 (Transmission date on January 8)
Equitable Life	December 15, 2017	N/A	December 15, 2017	N/A	<ul style="list-style-type: none"> Second Last Pay Period of 2017 - December 13 - 19 (Transmission date December 20) Last Pay Period of 2017 - December 20 - 31 (Transmission date on January 2) First Pay Period of 2018 - January 1 - 9 (Transmission date on January 10)
Desjardins	December 20, 2017	year-end closing date is December 22, 2017	December 20, 2017	N/A	<ul style="list-style-type: none"> Pay date December 14, 2017 Representative Deposit date December 19, 2017 Pay date December 22, 2017 Representative Deposit date December 28, 2017 (year end) Pay date December 28, 2017 Representative Deposit date January 4, 2018 Pay date January 4, 2018 Representative Deposit date January 10, 2018
Empire Life	December 1, 2017	December 29, 2017 Paperwork supporting FundSERV placed transactions.	December 19, 2017	N/A	<ul style="list-style-type: none"> Regarding business settled by December 19 will be paid on December 22, 2017. Regarding the last pay for 2017, business settled between Dec 20 and 29 will be paid on January 5, 2018. These earnings will be for 2017. For the first pay date of 2018, business submitted and settled by January 2, 2018 will be paid on January 5, 2018.
Industrial Alliance	December 28, 2017	2017 RESP deadline to process December 27, 2017 - December 29, 2017 Paperwork supporting FundSERV placed transactions.	December 22, 2017	N/A	<p>Cut-off December 15, 2017 Includes all insurance business placed and paid and all individual savings deposits for the period from December 9 to December 15. compensation will be deposited into agents' bank accounts on December 21, 2017.</p> <p>Cut-off December 22 Includes all insurance business placed and paid and all individual savings deposits for the period from December 16-22. compensation will be deposited into agents' bank accounts on December 28, 2017.</p> <p>Cut-off December 31, 2017 Includes all insurance business placed and paid and all individual savings deposits for the period from December 23-31. compensation will be deposited into agents' bank accounts on January 4, 2018.</p>
Manulife	November 24, 2017	N/A	December 8, 2017	December 29, 2017	<ul style="list-style-type: none"> The third to last pay period will close on December 19, 2017 and will be deposited on December 22, 2017 The second to last pay period will close on December 26, 2017 and will be deposited on December 29, 2017 The final year-end pay period will close on December 29, 2017 and will be deposited on January 2, 2018. (Tier 1 Banks) Regular pay schedule will resume with a close date of January 9, 2018 and be deposited on January 12, 2018
RBC	December 15, 2017	N/A	December 22, 2017	N/A	<ul style="list-style-type: none"> A regular commission run will take place on Friday, December 22, 2017. A special commission run will take place on Sunday, December 31. There will be no commission run on Friday, December 29, 2017.
SSQ	December 20, 2017	N/A	December 22, 2017	N/A	
BMO	December 18, 2017	N/A	December 21, 2017	N/A	<ul style="list-style-type: none"> December 20, 2017 - Commission statements available on-line with direct deposit payments available by December 22, 2017. December 27, 2017 - Commission statements available on-line with direct deposit payments available by December 29, 2017. January 2, 2018 - Commission statements available on-line with direct deposit payments available by January 4, 2018.
SUN		N/A	December 15, 2017	N/A	
IVARI	December 29, 2017	N/A	December 29, 2017	N/A	<ul style="list-style-type: none"> December 22, 2017 (EFT Transmission date December 27) December 29, 2017 (EFT Transmission date on January 2)
Global Pacific Financial Services	<p>Holiday Office Hours: December 25th-26th: Closed January 1st: Closed January 2nd, 2017: Open</p>				